



**Firstly, let us take the chance to wish all our customers, vendors, and colleagues and very Happy New Year. We hope that everyone has had a safe and enjoyable festive season. OOCL sincerely appreciates the support and work we have done together in 2017. We look forward to a successful 2018 and even closer working relationship with you over the next 12 months.**

## Focus on South East Asia – OOCL Service Strengths



We would like to highlight the extensive coverage that the OOCL service network has across Australia and New Zealand with South East Asia that makes OOCL a leading carrier in this region. From a Northbound perspective, our port coverage around Australia and New Zealand provide direct port sailings to key South East Asian markets and our transshipment hubs provide connection throughout the region.

Please note that in the usual post Chinese New Year period of blank sailings, OOCL are pleased to confirm that will not be blanking any of our services on the tradeline to (or from) South East Asia. Whether you are exporting to Malaysia, Indonesia, Thailand, Vietnam, Singapore, or any other South East Asia regions, OOCL has the service to match your shipping needs. Please contact your local OOCL Sales & Customer Service Representative for assistance on booking & freight enquiries. To assist with details of our services, please

see the below links to our Route Maps:

<http://www.oocl.com/eng/ourservices/serviceroutes/aut/Pages/default.aspx>

- AAA Service – servicing Thailand, Malaysia and Singapore direct ex Australia
- ASA Service – servicing Indonesia, Malaysia and Singapore direct ex Australia
- NZS Service – servicing Malaysia and Singapore direct ex New Zealand

## Expanded Coverage in Pakistan on Newly Launched CPX3 service

With the launch of CPX3 service, a new Intra-Asia service to expand our product portfolio by providing a more comprehensive service network connecting the markets of Pakistan, we now offer service to Port Qasim, Karachi - Qasim International Container Terminal. This is adding to the existing service to Keamari, Karachi - Karachi International Container Terminal (KICT) via CPX, CPX2 service.

Please contact our local representatives for more information.

## Rate Restoration Program in Implementation from 15<sup>th</sup> January 2018

From China, Korea and Taiwan to ports and points in Australia  
USD 500/TEU and USD 1,000/FEU  
from 15<sup>th</sup> January 2018

From Southeast Asia, South Asia, Indian-Sub continental and Middle-East to Australia  
USD 300/TEU and USD 600/FEU  
from 15<sup>th</sup> January 2018

## Upcoming Blank Sailing during Chinese New Year

In response to the demand reduction during upcoming Chinese New Year holiday season, we will have following blank sailing plan:

**A3C service** will have one blank sailing in week 8. Vessel Cosco Felixstowe v.131N ETD Brisbane 11-February will phase out at Ningbo after full discharge upon ETA Ningbo 24-February.

On southbound route there will be no sailing:

ETD Shanghai 23-February

ETD Ningbo 25-February

On its corresponding northbound route there will be no sailing:

ETD Sydney 10-March

ETD Melbourne 13-March

ETD Brisbane 18-March

**A3S service** will have one blank sailing in week 9. Vessel OOCL Dubai v.100N ETD Brisbane 13-February will phase out at HongKong after full discharge upon ETA HongKong 26-February.

On southbound route there will be no sailing:

ETD Kaohsiung 23-February

ETD Xiamen 24-February

ETD Shekou 26-February

ETD HongKong 27-February

On its corresponding northbound route there will be no sailing:

ETD Sydney 12-March

ETD Melbourne 15-March

ETD Brisbane 20-March

**CNS service** will have one blank sailing in week 9. Vessel Kota Lihat v.672N ETD Tauranga, NZ 4-February will phase out at Shanghai after full discharge upon ETA Shanghai 22-February.

On southbound route there will be no sailing:

- ETD HongKong 18-February
- ETD Keelung 20-February
- ETD Shanghai 23-February
- ETD Ningbo 24-February
- ETD Shekou 27-February
- ETD Kaohsiung 1-March

On its corresponding northbound route there will be no sailing:

- ETD Auckland 17-March
- ETD Port Chalmers 21-March
- ETD Lyttelton 23-March
- ETD Napier 24-March
- ETD Tauranga 25-March

Some of the sailings on Intra-Asia, Asia-Europe, Trans-Pacific services in the corresponding period will also be modified. We endeavor to offer alternative service route to our local customers on their transshipment cargoes, and try to minimize the impact on schedules. Please stay in touch with our customer service team for the shipment routing or schedule update for the affected period.

### **New Delivery of the Fifth and Sixth 21,413 TEU Vessel - OOCL Scandinavia & OOCL Indonesia**



OOCL announced introduction of the fifth in a series of six 'G Class' 21,413 TEU containerships on the 21st of November 2017, named the OOCL Scandinavia, into its fleet of world trade ambassadors. On the 17<sup>th</sup> of January 2018, the sixth and last was christened, named the OOCL Indonesia, at a ceremony held at the Samsung Heavy Industries (SHI) shipyard on Geoje island.

Both vessels are joining other sister vessels delivered earlier in 2017 - OOCL Hong Kong, OOCL Germany, OOCL Japan and OOCL United Kingdom - in serving the Asia-North Europe loop 1 (LL1) trade lane, which links major markets in China and Northern Europe and supports One Belt One Road initiative.

LL1 port rotation is: Shanghai / Ningbo / Xiamen / Yantian / Singapore / via Suez Canal / Felixstowe / Rotterdam / Gdansk / Wilhelmshaven / Felixstowe / via Suez Canal / Singapore / Yantian / Shanghai in a 77-day round trip.

## OOCL Advances Forward with Next Phase of OCEAN Alliance Products to Better Serve Customers

Following the success of the Day One products, OOCL is pleased to announce the forthcoming launch of the second phase of the OCEAN Alliance products in April 2018, an improved suite of products providing industry-leading services to customers.

The emphasis on quality services has long been the hallmark of the OOCL brand. Since the inauguration of our services in April 2017, OOCL has made steady progress to meet the requirements of our customers as they find that we are among the top performers in terms of schedule reliability. In collaboration with our like-minded partners, we will launch the second phase of the network of more than 40 services by deploying approximately 340 vessels with an estimated total carrying capacity of 3.6 million TEUs to form an enhanced suite of products characterized by a number of improvements in various areas including service coverage, port pair connections, transit times, schedule reliability and operational efficiency.

The OCEAN Alliance members are: OOCL, COSCO Shipping Lines, CMA CGM and Evergreen Line.

### Showing Our Big Heart from New Zealand

OOCL New Zealand made a donation to Westpac Rescue Helicopter in lieu of Christmas gifts for 2017. Westpac Rescue Helicopter provides search and rescue and medical evacuation services throughout New Zealand. While we often read stories about the wonderful work they do, we are generally not personally affected. During a recent client visit, one of our Sales Executives met someone who had been rescued after falling from a horse causing spinal injury in a remote part of NZ. Thanks to Westpac Rescue Helicopter getting her to hospital quickly and safely she made a full recovery.



*We take it personally*

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