



TIPS - April Edition

Firstly, OOCL sincerely hopes that all our colleagues, customers, vendors and their families are healthy, remain vigilant, and stay positive during these challenging times. OOCL can advise that we have the majority of our staff working from home with full systems and phone access as per usual 'in-office' operations. As such, how you have made contact with OOCL in the past, is how you make contact with OOCL now.

For this edition of OOCL TIPs, we would like to share with our customers & vendors some OOCL services and suggestions that we believe will help all of us to continue our business operations as efficiently and effectively as we can over the coming months.

Covid-19 – Priority for Imports of Essential Products



OOCL ask that any customer with import shipments still to arrive that contain vital cargo that is part of a Government or private company contract to provide Australia & New Zealand with desperately needed COVID-19 virus-fighting goods to please make contact with OOCL as soon as they have the shipment's container number & Bill of Lading details. This is strictly for those customers that can provide Government or private company contractor supporting documentation showing the Covid-19 nature of the goods. Please do come forward and let us know as soon as possible so that OOCL can take the necessary measures with the terminals to give these shipments absolute priority once the vessel is alongside the terminal.

Coastal Shipping – Sydney and Melbourne to Fremantle



OOCL understand that companies will continue to prioritize their use of rail & truck services for the domestic transport of essential goods that require the fastest possible transit times. To help free up these truck & rail services, OOCL wishes to remind customers of our weekly coastal seafreight service between Sydney and Melbourne to Fremantle which is an ideal mode for non-essential items and usual weekly stock replenishing. For customers with Sydney to Adelaide non-essential freight, OOCL is also interested to understand more about your requirements and encourage you to contact your local OOCL Sales Executive.

Container Detention - Australia & New Zealand

OOCL acknowledges that across Australia and New Zealand some of our customers, both importers and exporters, will be facing challenges with regards to being able to return empty import containers to dehire locations or deliver packed containers to terminal for exports within detention free time periods. We have already broadcasted OOCL's position for New Zealand during the Government imposed Level 4 period of March 24 to April 23 and this is available on the New Zealand local page of www.oocl.com For Australia, there is no designated Level 4 period imposed to date. As such, we do ask that all customers endeavor to manage their logistics as best as possible to deliver import containers back to OOCL or deliver them full to the loading terminal for export within detention free time periods. We appreciate flexibility may be required for our Australian customers and consideration will be given where there is supporting justification. Lastly, we kindly remind our import customers in New Zealand and Australia that our exporters need containers, so please return them as soon as possible. We ask for your support to help the many export industries keep their operations going, workers employed, and export dollars coming into the economy.

Bill of Lading Remote Printing

My OOCL Center

At "My OOCL Centre" our Bill of Lading Document Manager lets you manage your B/L process online. OOCL will upload draft B/Ls in order for you to quickly view the content, request changes, and accept your documents, reducing additional email & phone time. You can then print your original B/Ls, sea waybills, or copy B/Ls conveniently from your own office or home office. Create templates for those bookings you make regularly and send your booking to OOCL in just a few 'clicks'.

Those customers that also submit their shipping instructions online in addition to their booking requests will enjoy a reduced Documentation Fee (for shipments ex Australia & New Zealand only).

Visit: https://www.oocl.com/eng/ourservices/eservices/myooclcenter/Pages/default.aspx

Seaway Bill of Lading versus Original Bill of Lading

During this current period, OOCL suggest customers that currently ship or receive goods carried under Original Bills of Lading to please give extra consideration on whether it is feasible for Seaway Bills of Lading to be used. This will assist in the smooth completion of OOCL inbound requirements at destination. We acknowledge that for certain shipments depending on the origin or destination region and/or sale of goods contract requirements an Original Bill of Lading is a requirement. As such, OOCL will continue to issue Original Bills of Lading for all customers that require such.

As a reference, a Sea Waybill is evidence of a contract of carriage and receipt of the goods being transported; whereas a **Bill of Lading** acts as the contract of carriage and receipt of the goods, while also serving as a document of title affording ownership. As such, Sea Waybill is a transport contract (contract of carriage) - the same as a Bill of Lading. A Sea Waybill, however, is not needed for cargo delivery and is only issued as a cargo receipt. It can either be issued in hard copy format or soft copy format. A Sea Waybill is not negotiable and cannot be assigned to a third party. A Sea Waybill of Lading is usually issued:

- when the shipper and consignee are part of the same business group and there are no negotiations required between the two either directly or via bank for release of the cargo
- the shipment doesn't involve any bank and the shipper doesn't really need to submit original bill of lading to secure his payment
- when the shipper doesn't have the time to print the original bills and courier the same to the consignee
- the shipper is a freight forwarder and wants to issue a house bill of lading to their customers

ComPay – an easy way to pay your OOCL invoice

ComPay

OOCL in Australia accepts payment via Compay. ComPay is an online payment and invoice service designed specifically for the freight and logistics community. It is operated by 1-Stop which is a leading information communications technology (ICT) company that provides services to businesses involved in the import and export of goods to and from Australian ports. 1-Stop members includes, multinational 3PLs, freight forwarders, customs brokers, road carriers and terminal operators. ComPay delivers real time payment notification, invoice presentation, reconciliation, batch processing and comprehensive reporting. Both the payer and payee benefit from process efficiencies and significant cost savings. Some of the benefits of ComPay include making EIDO payments to OOCL for timely cargo release and paying any OOCL invoice including detention by bank account or even credit card. To find out more go to: https://www.1-stop.biz/payment/compay/

OOCL Lite App – check up on your shipment, wherever you are.



OOCL Lite Enables Secured Login for Checking Shipment Details via Smartphones. In the latest OOCL Lite version, registered "My OOCL Center" (MOC) customers can now access shipment details and much more in a secured environment by logging in with the MOC User ID and password. Through **Shipment Detail**, customers are able to find key information to assist their logistics planning, including but not limited to, OOCL sailing schedules, tracking shipments, and even monitoring expiry date of detention and demurrage of the specific shipments. Just go to the App Store on your phone and search for OOCL Lite and download, it's free!

Stay Connected to your OOCL Sales Executive

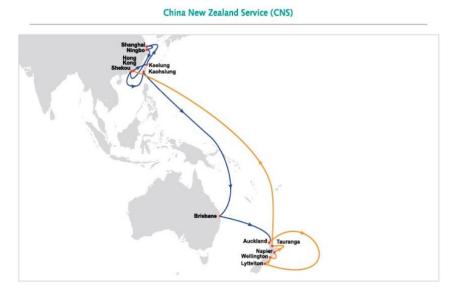


OOCL Sales team continues to be ready to 'meet' and discuss your next shipping opportunity. We may no longer be able to come to your office, but the power of the telephone prevails and we look forward to talking to you soon. OOCL Sales are also ready to chat or schedule meetings via video calls and conferences. All OOCL Sales Executives & Managers in Australia & New Zealand are on Microsoft TEAMS which is a community chat platform with video conferencing capabilities. We welcome the use of TEAMS for chat, voice call, or video hook up, it's easy. Just go into your TEAMs app and search up your OOCL Sales contact's email address and get connected. Microsoft TEAMS is available at your App Store and is free to download. We are also ready to participate in video meetings via other platforms such as ZOOM and Skype.

As we do in all our TIPs newsletters, OOCL also likes to share good news on our recent announcements to service enhancements and new ship building to show our customers that OOCL is always looking ahead. In this edition we can share the following:

OOCL Enhances China New Zealand Service Fastest Transit time from China to Wellington

OOCL is also pleased to share good news with regards to our New Zealand service network. To enhance our China New Zealand Service (CNS) and meet customer needs, we are very pleased to announce that OOCL will be offering the fastest transit times for southbound shipments from North-East Asian markets to Wellington. Our direct port call to Wellington will replace Port Chalmers in order to match market demand changes in the New Zealand trade.



The effective <u>southbound</u> voyage ETD Shanghai will be from May 14, with the first <u>northbound</u> voyage scheduled for ETD Wellington on June 11.

The new CNS port rotation: Shanghai > Ningbo > Shekou > Kaohsiung > Brisbane > Auckland > Lyttelton > Wellington > Napier > Tauranga > Hong Kong > Keelung > Shanghai

OOCL Orders Five 23,000 TEU Container Vessels

OOCL's financial strength brings confidence to our customers & vendors during these challenging times. With our long term objectives to continue to expand our global reach, OOCL is pleased to announce that we have signed newbuilding contracts with shipyards for five new container vessels, each at a cost of \$155.68 million with a nominal capacity of 23,000 TEU, and we expect to begin taking delivery of these vessels in the year 2023. These five new buildings are part of our ongoing program to introduce large, modern, and fuel-efficient vessels to further strengthen our fleet competitiveness as well as fleet rebalancing by increasing the proportion of the ships we own in the core fleet while a number of vessels leased under long-term charters will be returned to the owners.



OOCL Australia & New Zealand - Key Contacts

Given our "We Take it Personally" approach to business, if you have any questions or suggestions on how OOCL can assist your business operations during these challenging times, please give us a call or send an email. Please follow the below links to our Australia & New Zealand key contact details:

https://www.oocl.com/australia/eng/localinformation/localcontacts/Pages/default.aspx?site=australia&lang=enghttps://www.oocl.com/newzealand/eng/localinformation/localcontacts/Pages/default.aspx?site=newzealand&lang=enghttps://www.oocl.com/newzeal



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